



## 21 YEARS

- **27** Books
- 116 Packaging Courses
- + de 180 Sponsors
- + de 80 Institutional Supporters
- + de 2000 Companies Served
- 21.273 Trained Professionals





# VISIBILITY AND RELATIONSHIP WITH THE RIGHT AUDIENCE

- Brand exposure to decision makers in the food, beverage, cosmetics, pharmaceutical, and cleaning industries.
- Qualified networking at events, courses, and workshops.
- Recognition as a partner in knowledge and innovation.

Learn More



## **STRATEGIC**POSITIONING

- Participation in debates and content on trends, innovation, and sustainability.
- Associating the brand with circular economy and ESG projects.
- Differentiation from the competition as a market leader and technical reference.

# OPPORTUNITY CREATION AND BRAND REINFORCEMENT

- Access to decision makers and qualified professionals in a learning environment.
- Strengthening of brand image as a company that invests in knowledge and development in the sector.
- Possibility of marketing activation and targeted campaigns during events.
- Generation of Opportunities and Brand Strengthening









## Continuous Updates

The Instituto de Embalagens is always connected to global trends, participating in major international trade shows and exploring points of sale worldwide to identify innovations, anticipate market movements, and provide valuable insights that inspire creative and strategic solutions for the industry.







































## OVER 180 COMPANIES UNITED BY KNOWLEDGE IN PACKAGING.















































### Connections





























CONNECTION WITH THE MAIN ASSOCIATIONS OF THE BRAND AND MATERIALS INDUSTRIES IN BRAZIL AND WORLDWIDE.











































## SOME COMPANIES THAT BELIEVE IN OUR WORK









### Reach

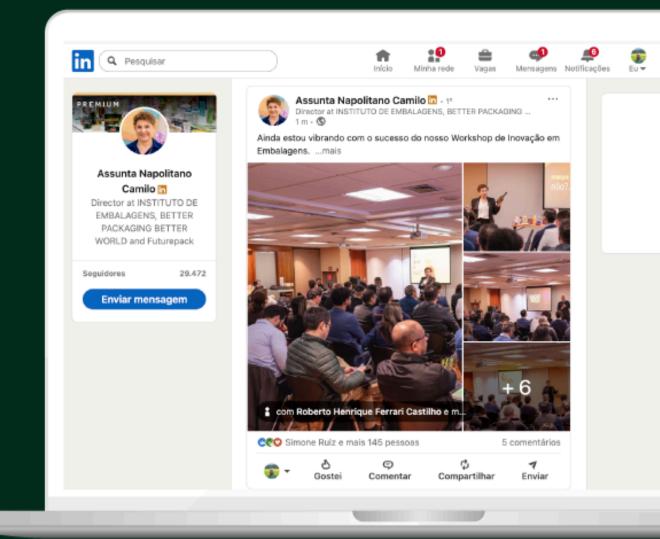
### Followers

- IE:15.597
- ASSUNTA: 29.482 **f**
- 1.530
- Our networks amplify your visibility:
- +238,000 reach on LinkedIn
- +290,000 views on the website
- +10,000 subscribers to the mailing list
- +500 articles published
- **OUR BRAND IN AN ENVIRONMENT** WHERE DECISION-MAKERS ARE.





2.700



## CALENDAR 2026 ->

#### **FEBRUARY MARCH JANUARY** D S T Q Q S S D S T Q Q S S T Q Q S S 10 11 12 13 14 13 15 19 20 21 **17 18 19 20 21** 22 23 24 25 26 27 28 22 23 24 25 26 27 28 21 22 23 24 20 29 30 31 **25** 26 27 28 29 30 31 PACK TRENDS FLEXIBLE PACKAGING COURSE Expoprint - Brasil **APRIL MAY** JUNE TQQSS TQQSS 5 6 9 (10 11 12 13 12 13 15 16 17 18 16 17 18 14 15 20 17 (18 19 20 21) 22 23 21 22 23 24 25 21 22 23 24 25 26 27 27 28 29 30 **24** 25 26 27 28 29 30 28 29 30 31 PACKAGING AND SUSTAINABILITY Metpack - Germany FCE Cosmetique - Brazil Interpack - Germany Naturaltech - Brazil Apas Show - Brazil Fispal - Brazil Fispal Food Service - Brazil **JULY SEPTEMBER AUGUST** s ş 4 12 9 10 11 19 13 15 16 17 18 **13** 14 15 16 17 18 26 22 16 20 21 22 23 24 25 21 23 24 25 26 27 28 29 30 31 23 24 25 26 27 28 29 27 28 29 30 30 31 INSTITUTO DE EMBALAGENS' CONGRESS IMMERSION IN PACKAGING TRANSPORT PACKAGING COURSE **OCTOBER NOVEMBER DECEMBER** 3 4 5 6 7 9 **11** 12 13 14 15 16 17 17 18 19 **15** 16 17 18 19 20 21 16 22 23 24 25 26 27 28 18 19 20 21 22 22 23 24 25 26 23 24 28 **29** 30 31 29 30 **25** 26 27 27 28 29 30 31 PACKAGING AND SUSTAINABILITY FORUM PACKAGING PROJECT COURSE LUXE PACK NY SIAL PARIS

PACK EXPO CHICAGO



# FLEXIBLE packaging COURSE

**16 TO 20 MARCH:** ONLINE AND LIVE CLASSES **27 MARCH:** IN PERSON AND ONLINE MEETING

## IMMERSION in packaging

THE MOST COMPREHENSIVE PACKAGING COURSE

**3 TO 22 AUGUST:** ONLINE AND LIVE CLASSES **28 AUGUST:** IN PERSON AND ONLINE MEETING

# PAPER & PAPERBOARD

**PACKAGING COURSE** 

23 TO 27 NOVEMBER: ONLINE AND LIVE CLASSES 4 DECEMBER: IN PERSON AND ONLINE MEETING





22 to 26 September – Online and Live Classes 3 October – In person and Online Meeting

### PACKAGING PROJECT course

**UPON REQUEST** 



#### **BRAND EXPOUSURE**

- ★ Brand logo at the bottom of the master slide of the chosen course presentation.
- Brand logo on the final slide of each presentation of the chosen course.
- 35-minute lecture on the chosen course (validated by the coordination) in-person or online option.
- Reference on the website
  <u>www.clubedaembalagem.com.br</u> with company name,
  address, telephone number, website, and product line.
- Company logo on the Instituto de Embalagens website: www.institutodeembalagens.com.br

- ★ Company logo in emails promoting the course and live streams related to the topic.
- Sending email marketing to the Instituto de Embalagens database.
- Five registrations for in-person and online participation in the chosen course.
- RSVP support from the Instituto de Embalagens to invite participants on behalf of the company.
- Two enrollments in our other courses for 12 months.
- Three registrations for our workshops for 12 months.
- ## Guided tour experience for participants to the factories or showrooms of the sponsors.



### PACK TRENDS



27 February In-person and Online Meeting

### WORKSHOP PACKAGING & SUSTAINABLITY



28 April In-person and Online Meeting

The events organized by the Instituto de **Embalagens connect market decision-makers** and offer unbiased and impartial knowledge updates, combining qualified networking with relevant content to support strategic decisions and strengthen competitiveness.

Congress INSTITUTO DE EMBALAGENS

pack tech



8 and 9 July In-person and Online Meeting

forum PACKAGING & SUSTAINABLITY



28 and 29 October In-person and Online Meeting



#### **EXPOSURE OF BRAND**

- ★ Logo at the bottom of the master slide of the chosen event presentation.
- 📌 Logo on the final slide of each presentation.
- 20-minute lecture at the chosen event (validated by the coordination).
- Reference on the website www.clubedaembalagem.com.br with company name, address, phone number, website, and product line.
- Company logo on the Instituto de Embalagens website: www.institutodeembalagens.com.br.
- ★ Company logo in emails promoting the course and live streams related to the topic.
- Email marketing sent to the Instituto de Embalagens database.

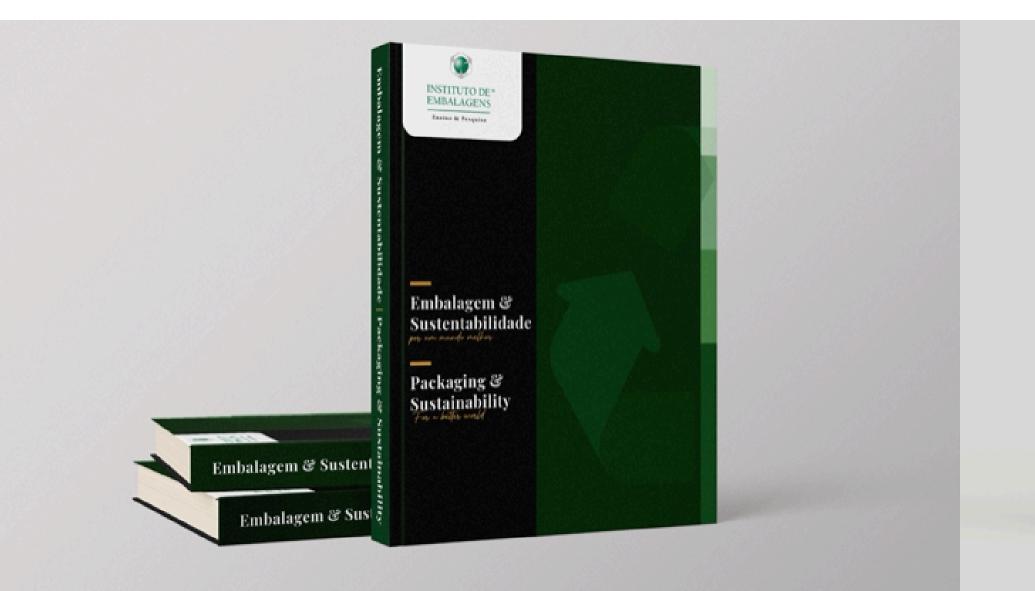
#### **CONNECTIONS**

- Two in-person registrations for the chosen event with RSVP support from the Packaging Institute.
- Ten online registrations for the chosen event with RSVP support from the Packaging Institute.
- Two registrations for one of our courses for 12 months.
- Three registrations for one of our workshops for 12 months.



## OUR NEW BOOKS

CONTACT US TO FIND OUT HOW TO PARTICIPATE





### Investment Offer



Sponsorship plans for actions with the Instituto de Embalagens for 12 months

PACKAGING COURSES

R\$35.000,00 (THIRDY-FIVE THOUSAND REAIS) For confirmations until **November 25** R\$40.000,00 (FORTY THOUSAND REAIS) For confirmations from **December 25** 

PACK TRENDS

R\$25.000,00 (TWENTY-FIVE THOUSAND REAIS) For confirmations until **November 25** R\$30.000,00 (THIRTY THOUSAND REAIS) For confirmations from **December 25** 

• PACK TRENDS - HOST DO EVENTO

R\$35.000,00 (THIRTY-FIVE THOUSAND REAIS) For confirmations until **November 25** R\$40.000,00 (FORTY THOUSAND REAIS) For confirmations from **December 25** 

 PACKAGING & SUSTAINABILITY WORKSHOP

R\$30.000,00 (THIRTY THOUSAND REAIS) For confirmations until **November 25**R\$35.000,00 (THIRTY-FIVE THOUSAND REAIS) For confirmations from **December 25** 

 PACK TECH INSTITUTO DE EMBALAGENS CONGRESS

R\$52.000,00 (FIFTY-TWO THOUSAND REAIS) For confirmations until **November 25**R\$62.000,00 (SIXTY-TWO THOUSAND REAIS) For confirmations from **December 25** 

 PACKAGING & SUSTAINABILITY FORUM

R\$54.000,00 (FIFTY-FOUR THOUSAND REAIS) For confirmations until **November 25** R\$62.000,00 (SIXTY-TWO THOUSAND REAIS) For confirmations from **January 26** 





A PLACE TO INSPIRE AND CONNECT PROFESSIONALS IN THE PACKAGING INDUSTRY.



### Website

INSTITUTODEEMBALAGENS.COM.BR



### CONTACT

+55 11 2854-7770 +55 11 3431-0727



### E-mail

VALESKA@IDEEMBALAGENS.COM.BR